



**gnr**  
global network  
recruiting



# Computer Software Recruiting



next ▶ [close]

# The future seems uncertain in the computer software industry.

Will Service-Oriented Architecture (SOA) be realized as the future of software deployment? Will virtualization create the radical changes in infrastructure costs that the industry expects? And will the next decade belong to Microsoft, Google, or even Apple?

The software business has reached a major crossroads. The traditional models of development and distribution are being shattered by mainstream adoption of software as a service and the demand for next generation virtual machine technology.

What will the future hold, and who will the winners be?

Largely, it depends on talent – and which firms can successfully attract and retain the most forward thinking engineers, scientists, and executive leaders.

## And that's where GNR comes in.





**At GNR,  
we can source  
the best and  
brightest talent  
for your firm.**



◀ previous

| next ▶

[close]

# When you're serious about hiring A-level, game-changing talent, turn to GNR.

## WE AGGRESSIVELY SOURCE INDUSTRY LEADERS

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- We recruit technological innovators who possess strong business acumen and understand how to drive project ROI.

## WE DO WHAT MOST COMPANIES CANNOT DO

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- We cold call recruit directly into your competitors to get the top 10% of talent in the nation.

## WE DELIVER TALENT NO ONE ELSE CAN

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- Our recruiters are all degreed engineers who thoroughly understand the dynamics of the software business.
- Every recruiter on our team makes a minimum of 150 calls each day to source top technical talent and expand our industry network.
- Our computer software account managers are specialists who focus solely on this industry.
- We assign a team to work exclusively on your search to provide an exceptional level of service and support.



# No firm can match GNR's experience.

For more than a decade, GNR has sourced best-in-class talent for organizations like Cisco and Dell. We can provide principal through executive level candidates for your organization in the following areas:

- Accounting & Finance
- CTO Office
- Software Engineering
- Human Resources
- Information Technology
- Legal
- Operations & Supply Chain
- Sales, Marketing & Business Development
- Senior & Executive Leadership

## OUR CLIENT LIST INCLUDES WORK IN THE FOLLOWING AREAS:

Business Intelligence

Database & File Management Software

Development Tools, Operating Systems & Utilities Software

E-commerce Software

Engineering, Scientific & CAD/CAM Software

Enterprise Application Integration Software

Entertainment & Games Software

ITIL/ITSM

Messaging, Conferencing & Communications Software

Multimedia, Graphics & Publishing Software

Networking & Connectivity Software

Office Productivity Software

Operating Systems

Security Software

Storage & Systems Management Software

Wireless Software



# The GNR Difference

- We do what your internal recruiters are prohibited from doing – we direct recruit from industry leaders.
- We never rely on job boards or other passive recruiting methods; we recruit via cold calls and networking.
- We have an unprecedented success rate in GNR candidates accepting job offers from our clients.
- We offer greater depth – providing you with an entire team with industry specific experience.
- We meticulously screen and personally qualify every candidate before submitting you a resume.
- Our recruiters are technology experts who will truly understand your search requirements – we will not waste your time with candidates that don't meet your needs.
- We work exclusively for our clients. We guarantee that candidates that we source for a specific client's job opening will never be sent to another GNR client.
- We proactively address salary and other hiring issues in advance to maximize the probability of offer acceptance.

**GNR provides the missing piece of the recruiting function that you can't replicate in-house.**



previous



next



[close]

## **Our promise:**

**To provide better-qualified  
candidates, in less time.**





## Computer Software Recruiting

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◀ previous

[close]